

GETTING A GRANT

Grants are a huge boost to any tourism infrastructure project. Your success can be framed by how you set your business and project up to make sure it has its best foot forward.

## What is a grant?

- Financial support to help successful businesses become even more successful
- Usually government departments including local Council, State and Federal agencies offer grants every year.
- What grants are available change year to year. The focus of the current government will often influence availability of grant monies.

## How do I find out what grants are available?

- Search the Australian Government <a href="https://www.grants.gov.au/">https://business.gov.au/Grants-and-Programs</a>
- Search State government Grant Assist sites
- Check with your local Council
- Talk to the local Regional Development Authority branch (RDA)
- Ask your Industry Associations including regional and state tourism boards such as TiCSA, Tourism Australia;
- Ask your wine, food, hospitality and tourism bodies such as Wine Australia, Food SA, Australian Hotels Association
- Enquire with Government Departments such as PIRSA, Austrade, Department of Environment and Water

What kinds of things do grants usually fund for tourism infrastructure (there are lots of other grants, but this is an architecture website, after all)?

- Projects that have not commenced yet, but are ready to go. This can be for the architectural fees to get started, or the construction with architectural and engineering drawings, approvals and realistic costing.
- Implementation of innovative sustainability measures
- Projects that mean increased employment opportunities for the region or other benefits to the community
- Projects that benefit more than one business

#### Who can write a grant application?

- You can write your own application. Some grants are framed to make it easy for a business operator to put together the paperwork.
- Many operators choose to engage a grant writer. We can help you find one, if that is your preference.
- You accountant and business advisor will need to provide business case information.
- Your architect may have put together an outline of what your project is, why you're doing it and what the
  opportunities are as well as an opinion of cost. We call this our <u>Pre-Design Report</u> other architects may call
  it a return brief or feasibility study.

# What else do I need to consider?

- Most grants are competitive. That means the best application is likely to get the money.
- Most grants are for shovel ready projects. That means you have to have ALL your approvals in place, and
  often a professional cost estimate or builder's quote.
- Most grants offer to refund 30% of the cost of the work. This means you have to be able to fund the progress payments yourself and the grant will pay you back.
- Grants are very specific in their objectives. Your objectives need to clearly align to be considered.
- Writing a grant yourself or via a grant writer takes time, make sure you give yourself enough to get the right documents in place
- Preparing drawings for approvals, pricing and grant applications takes longer than you think. If you think you want a grant, get started with your Architect today.

## Learn more?

What's the approvals process? Click to read about the Assessment Stages here.

Understand whether you are **Grant Ready** 

Contact Studio S2 Architects for a no-obligation phone conversation

